

ARABICA FOB PRICELIST

31 July 2018

Bernhard Rothfos



Basis FOB Origin, NSW, CAD1, SAS, bulk shipment, RFA fee included/UTZ fee excluded.

All prices subject to final confirmation

BRAZIL	Shipment	Price in cts/lb	
NY 2/3, Screen 17/18, SS, FC *	Sep to Dec 2018	-5,00	Jan to Jul 2019 -7,00
NY 2/3, Screen 17/18, SS, GC *	Sep to Dec 2018	-11,00	Jan to Jul 2019 -12,00
NY 2/3, Screen 16/17, SS, fancy FC *	Sep to Dec 2018	-4,00	Jan to Jul 2019 -5,00
NY 2/3, Screen 14/16, SS, fancy FC *	Sep to Dec 2018	-9,00	Jan to Jul 2019 -10,00
NY 2/3, Screen 14/16, SS, FC *	Sep to Dec 2018	-11,00	Jan to Jul 2019 -12,00
NY 3/4, Screen 14/16, SS, GC *	Sep to Dec 2018	-17,00	Jan to Jul 2019 -18,00
Grinders Screen 12up, SS, GC *	Sep to Dec 2018	-24,00	Jan to Jul 2019 -26,00

* for certifications please add: +2,00 ct/lb **4C** verified, +6,00 ct/lb **UTZ-IP** certified, +7,50 ct/lb **RFA** certified incl. first importer fee, **Fairtrade** available

COLOMBIA	Shipment	Quantity	Price in cts/lb
Excelso EP ex Bvta	Sep 2018 onw	3.000 bags each bulk	+21,00
Excelso EP UTZ ex Bvta	Sep 2018 onw	600 bags each bulk	+27,00
Excelso EP RFA ex Bvta	Sep 2018 onw	600 bags each bulk	+30,00
Excelso EP 4C ex Bvta	Sep 2018 onw	600 bags each bulk	+23,00
Excelso EP Regional (Tolima or Huila)	Sep 2018 onw	1.200 bags each bulk	+23,00
Supremo 17/18 ex Bvta	Sep 2018 onw	600 bags each bulk	+25,00

LATIN AMERICAN MILDS	Shipment	Quantity	Price in cts/lb
Honduras HG EP	Aug 2018 onw	3.000 bags each bulk	+2,00
Honduras SHG EP	Aug 2018 onw	1.500 bags each bulk	+4,00
Honduras HG EP UTZ	Aug 2018 onw	1.500 bags each bulk	+7,00
Honduras HG EP RFA	Aug 2018 onw	1.500 bags each bulk	+9,00
Honduras HG EP Organic	Aug 2018 onw	1.500 bags each bulk	+15,00
Mexico HG EP	Aug 2018 onw	1.500 bags each bulk	+9,00
Mexico HG EP UTZ	Aug 2018 onw	1.500 bags each bulk	+14,00
Peru Grade 3	Oct 2018 to Dec 2018	3.000 bags each bulk	-0,50
Peru Grade 2	Oct 2018 to Dec 2018	3.000 bags each bulk	+2,00
Hon & Mex SHG EP, Peru G1 Fairtrade & Organic	Aug 2018 onw	1.500 bags each bulk	+50*

* The fixation level of the N.Y. "C" will be either the corresponding minimum price (140.00 for Arabica) or the market price, whichever is higher.

EAST AFRICAN ARABICAS	Shipment	Quantity	Price in cts/lb
Kenya AB FAQ	Aug 2018 onw.	640 bags	+125,00
Kenya AB/C FAQ	Aug 2018 onw.	640 bags	+114,00
Kenya AB/C minus	Aug 2018 onw.	640 bags	+102,00
Kenya Grinder	Aug 2018 onw.	640 bags	+0,00
Kenya MH	Aug 2018 onw.	1.800 bags	-24,00
Tanzania AB FAQ North	Dec-Feb 2019	720 bags	+51,00
Tanzania AB I Amex	Nov-Jan 2019	1.800 bags	+14,00
Tanzania Grinders	August 2018	1.280 bags	-23,00

ASIAN ARABICAS	Shipment	Quantity	Price in cts/lb
China Grade 1	Aug 2018 onw.	2.100 bags in bulk	-10,00
India Plantation A	Feb 2019 to Jun 2019	720 bags in bulk	+19,00
India Plantation B	Feb 2019 to Jun 2019	1440 bags in bulk	+4,00
India Monsooned Malabar A	Oct 2018 onw.	540 bags	+38,00

For our fine fresh crop, regional suggestions...

Bernhard Rothfos
SEASONALS



... please contact Anna Fath.
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Quality Assurance and Food
Safety ISO 9001:2000